



Law Office of JANE FRANKEL SIMS LLC  
Estates & Trusts



### Speaker Profile

Jane Frankel Sims is the founder and managing attorney at the Law Office of Jane Frankel Sims, LLC located in Baltimore, Maryland. Jane practices in the areas of Estate Planning, Estate & Gift Taxation, Estate and Trust Administration & Charitable Giving. A knowledgeable and engaging speaker, Jane is often called upon to speak to groups of business owners, professionals and high net-worth individuals on a variety of subjects ranging from her legal practice to entrepreneurship.

### Suggested Speaking Topics Include

*Top 10 Estate Planning Misconceptions*  
*Estate and Gift Tax Law Updates*  
*Asset Protection Strategies*  
*Estate Planning for Business Owners*  
*Estate Planning for Real Estate Professionals*  
*Charitable Gift Planning*  
*The Evolution of the Modern Law Firm*  
*Planning for your Parents' Estates*

Jane is happy to tailor a presentation to meet the needs of your specific audience

*A talented speaker, Jane engages her audience with a unique combination of humor, expertise, experience, entrepreneurship and a healthy dose of humanity.*

*Here is what some of her past audience members have to say about Jane's ability to connect with and captivate a crowd...*

**Anirban Basu**, CEO of Sage Policy Group, Inc.

"Jane's ability to take a complex subject and make it palatable and informative is both enjoyable and informative. She is a candid and knowledgeable speaker who keeps her audience engaged and interested; I always look forward to hearing her present."

**Marc Witman**, Partner Yerman, Witman, Gains & Conklin Realty

"Ms. Sims is a talented and engaging speaker, easily presenting a topic not only complex but also of vital importance to everyone. She does so in a user-friendly manner with an informative narrative and visuals."

**Carol L. Coughlin**, CPA, MBA, CEPA, CEO/Founder, Bottom Line Growth Strategies, Inc.

"As a fellow business owner, I always look forward to Jane's presentations. She's very effective at making a subject that can easily overwhelm people interesting and approachable. "



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*Meet Jane Frankel Sims*



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### *Biography*

Jane Frankel Sims is the founder and managing attorney at the Law Office of JANE FRANKEL SIMS, located in Baltimore, Maryland. Jane practices in the areas of Estate Planning, Estate and Gift Taxation, Estate and Trust Administration and Charitable Giving. She is admitted to the bar in Maryland, New York and the District of Columbia.

A graduate of The Park School of Baltimore, Jane completed her undergraduate studies at **Princeton University**, graduating magna cum laude and Phi Beta Kappa, obtained a Masters of Education degree from **Stanford University** and received her law degree, cum laude, from **Harvard Law School**, where she was an editor of the Harvard Law Review. Before starting her own firm, Jane practiced in the areas of estate planning and taxation at Miles & Stockbridge and DLA Piper in Baltimore, as well as at Davis Polk & Wardwell in New York City.

Early in her career, Jane recognized the need for a transparent fee structure and client-centered approach to legal services. Jane felt that the traditional law firm model was not well suited to individual clients, so she decided to create a different standard, one in which clients deserve a clear explanation of the estate planning process and what it represents in terms of time and costs. Jane focuses not only on the drafting process, but takes into account the personal, professional and family situation of each client.

Jane and her legal staff service a growing list of business owners, professionals and high net worth individuals in the preparation of numerous types of estate planning documents including wills, trusts, durable general powers of attorney and advance directives for health care.

Jane is a knowledgeable and engaging speaker who is often called upon to speak to groups of business owners, financial service professionals and individuals on a variety of subjects ranging from her particular legal practice to entrepreneurship.

A native of Baltimore, Jane lives with her husband and their three children in Baltimore County. Committed to maintaining a strong involvement in community leadership and service, Jane is an active supporter of The Park School, Art with a Heart, The Associated Jewish Community Federation of Baltimore and The Jewish Museum of Maryland. Jane also serves on the Baltimore Estate Planning Council, the Harvard Law School Association of Maryland and the Princeton University Alumni Association.

*In 2010, Jane was named one of Smart CEO's prestigious "Legal Elite."*

*In July 2011, she was awarded the Smart CEO Brava Award for her leadership as a business owner.*